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| **Name:** |  | **Phone:** |  |
| **Email:** |  | **www:** |  |

This sheet is the same as our staff use to ensure all factors are considered to get you the best machine type and model to bring a smile to your business.

The benefit of going through this checklist with us on a Teams call is that we can help you “weigh” your answers and give you a formal quote at the end.  It takes 15 minutes, and you will live with your choice for years to come.  Why not call us now?

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| Acquisition | Budget: | Desirable  £ | Maximum £ |
| Lease or Purchase: You can own the equipment at the end of the lease for a small admin fee of just £150 | Choose an item. | |
| Preferred installation date: |  | |

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| Installation | Water source: | -- Please Select -- |
| Water waste: Choose to have wastewater  direct to mains or to an under-counter container. | -- Please Select -- |
| Power source available: Power needs to be within  1M of the machine. | -- Please Select -- |
| **Positioning**: Is there a need for a coffee cart or coffee station? |  |

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| Drink  Options | **Quality of drinks:**  Good Milk Foam - ideal for small bars & offices.  Barista quality Milk Foam - for premium office, reception areas and venues wanting to sell  take-away size drinks. | -- Please Select -- |
| No of drinks per day? | -- Please Select -- |
| Drink  Options | No of drinks at peak times?  Some machines are faster  than others. | -- Please Select -- |
| Takeaway drinks? (12oz) | -- Please Select -- |
| Fresh Milk or Granulated: Fresh milk provides superior foam and taste. Granulated offers great value, speed, and less maintenance. |  |
| Is Decaf coffee required? | -- Please Select -- |
| Is Hot Chocolate required? | -- Please Select -- |
| Is an option for Alternative Milk required? | -- Please Select -- |
| Style of coffee required: Bean to cup machines work best with less oily beans. Indigo Valley have three styles to choose from | -- Please Select -- |

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| Vending  Options | 1. Self Service:  - Free Vend   With Payment System | -- Please Select -- |
| 1. Operator service:   Fully automatic: press the button only.  Semi-automatic: with a steam wand for milk and for non-dairy. | -- Please Select -- |
| Further comments: Some manufacturers say they can do non-dairy as a fully automated option system. We are a little unsure about these claims. | |

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| Level of Maintenance | All-inclusive Maintenance: Includes planned annual servicing and emergency callouts, parts & labour. | Choose an item. |
| 1. **Planned Annual servicing:**   Includes annual machine inspection and water filter exchange only. | Choose an item. |
| 1. **Pay As You Go:**   All servicing and maintenance paid as and when required. | Choose an item. |

**FAQ**

## Q: What is the cost of a drink?

Each machine can be programmed to make a drink the way you want, which means the volume of ingredients will be variable. However, here is a rough guide.

* Espresso and long black: 15p
* Long white: 28p
* Cappuccino and latte: 40p if fresh milk
* Hot chocolate: 35p

## Q: What is the average life of a bean-to-cup machine?

5 to 10 years; the most significant longevity factors are the number of drinks produced AND the daily maintenance of the machine.

## Q: Is an annual service required, and if so, what is the cost commitment?

Each machine is different. Please check with the manufacturer.

**Q: Can I purchase an extended warranty, and if so, what does it cover and cost?**

Yes, but; Each machine is different. Please check with the manufacturer.

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| **A picture containing text, font, graphics, screenshot  Description automatically generated** | how much carbon  is in your coffee? | |
| Indigo Valley catches 96% at the roast. To find out simply check out our Carbon Calculator by scanning the QR code |  |